
Subject: Re: pricing

Posted by [davidf](#) on Tue, 17 Feb 1998 08:00:00 GMT

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David R. Klassen (klassen@marswatch.tn.cornell.edu) writes:

- > I was looking around the RSI web site trying to get some information
- > on IDL pricing. I was hoping to compare various upgrade/new license
- > options but I can't seem to find any pages at their site with any
- > kind of pricing information. I also tried their "Request Information"
- > page, but that doesn't seem to connect once I fill it in.
- >
- > Does anyone know if RSI does have a WWW page that describes their
- > pricing options?

I don't know if they have a page that describes their pricing options, but I do know that you shouldn't get too hung up about it. Consumer Reports suggests that most of the time if you contact a vendor directly and ask them nicely for their "best deal" that a surprisingly high percentage of the time you pay a lot less than then listed price.

I'm pretty sure it works for computer software and books, too. :-)

Try info@rsinc.com and ask to speak to Donna. She does a GREAT job getting good deals for Universities.

Cheers,

David

P.S. I notice a new address for you David. Congratulations!
I've got to think Ithaca has a few more amenities than Laramie even if the sky isn't as dark. :-)

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