
Subject: VNI do themselves no favours, re: Beta Key
Posted by [raspey](#) on Thu, 30 Apr 1998 07:00:00 GMT
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I gave up using PVWAVE as I do most of my report writing at home and got fed up with having to shift between, MATLAB, EXCEL and PVWAVE which I use only for mesh graphs on Unix.

Later on I came across their web site which mentioned that beta versions were available for existing users, I presume to help them find bugs.

Well, we have a unix license so I downloaded a version for my PC and asked them for the softkey. The reply: you can have a softkey for the unix beta release, which is no use to me but not for the Win95 version.

It seems strange that VNI are doing this. If they know people in my position who are undertaking research towards a PhD may start to use their product at university, surely the best way for them to get sales is win people over to their product by getting them to use it, and no doubt others working in research so that when we move on we stick with their product.

MATLAB does this why not VNI? A cut down version at a price affordable to students would be a good compromise.
