
Subject: Re: Student version of IDL

Posted by [gurman](#) on Mon, 17 Apr 1995 07:00:00 GMT

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In article <3mfgdi\$8g2@newsbf02.news.aol.com>, kyoakita@aol.com (KyoAkita) wrote:

> In article <3me9qn\$mfk@pdq.coe.montana.edu>,
> uphlabh@gemini.oscs.montana.edu
> (Brian Handy) wrote:
>
> :As I understand it, the retail price of IDL going into Japan is probably
> :the usual price, something around \$1500, plus whatever export duties may
> :apply.
>
> Oh, Handy-san, you should have known that RSI doesn't sell that way to
> Japanese customers, and that is why ISAS is taking so long to negotiate
> with the Japanese distributor to purchase IDL for new machines there.
> Yohkoh project (Japanese side, at least) has been in trouble since RSI
> stopped direct distribution.
> You could get it for \$1500 because it was paid by american organization.
>
> :I believe, sir, the people you need to be disgusted with are your own.
>
> I don't deny that. I have already made a complaint to them. Their answer
> was the price is defined in the contract with IDL and cannot be
> changed...
> Anyway, that is why I am trying to purchase directly from RSI. But RSI
> refuses that (maybe because of the contract with the Japanese
> distributor:-(
> So, I am disgusted with RSI as well. Sigh...

Wait.... you're disgusted with RSI because they're honoring their contract granting exclusive Japanese distribution rights to whoever these [expression deleted to prevent the impression that a US government employee might have a low opinion of the motives or actions of any foreign firm] are who distribute RSI software in Japan? I can see being disgusted with them for not finding a cheaper distributor or better value-added services for those who need them, but not for playing fair with someone with whom they have signed deal. Let's hope it expires soon, though.

All complaining aside, your boycotting RSI's distributor _should_ have an effect, if only because some people at RSI read this newsgroup (though they rarely post). I only hope the ISAS folks are able to strike a (much) better deal.

Good luck,

Joe Gurman

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J.B. Gurman / Solar Physics Branch/ NASA Goddard Space Flight Center/
Greenbelt MD 20771 USA / gurman@uvsp.gsfc.nasa.gov

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