
Subject: Re: Good programming practices and commercial development with IDL
Posted by [David Fanning](#) on Fri, 22 Oct 2010 14:52:32 GMT

[View Forum Message](#) <> [Reply to Message](#)

medd writes:

- > Right, the clients need software and will buy it because it is a
- > marginal cost as compared to the imaging machine. The problem there is
- > the competition. If the competition sells a similar software for
- > 2,000\$ less, clients will tend to pick them.

I don't find this argument compelling, especially when it comes to high-end software. I think people making these kinds of decisions *weigh* price, but I don't think it is their most important criteria. Support, I would think, is MUCH more important to them.

- > Is there a list of IDL commercial software available?

I'd ask your ITTVIS sales rep. They probably want to get the good news out. :-)

Cheers,

David

--

David Fanning, Ph.D.

Fanning Software Consulting, Inc.

Coyote's Guide to IDL Programming: <http://www.dfanning.com/>

Sepore ma de ni thui. ("Perhaps thou speakest truth.")
