
Subject: Re: Market Research 101

Posted by [SonicKenking](#) on Thu, 10 Feb 2011 00:04:59 GMT

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On Feb 10, 8:44 am, David Fanning <n...@dfanning.com> wrote:

> Folks,
>
> OK, today's topic: "What you want, verses what you
> can get". Or, perhaps, "What you want, verses what
> you can afford."
>
> I wrote this book of mine with only one idea
> in mind: I wanted a book that was both informative
> and beautiful. It turns out that informative you
> can get for a dime a dozen. Beautiful, well, that
> costs a bit more. Quite a bit more, as it turns out. :-)
>
> So, here is the question I should have started with,
> according to my MBA son. How much would you be willing
> to pay for a book about graphics programming in IDL?
>
> Let's start with a couple of assumptions. Let's assume
> it is a pretty good book and that it contains information
> that may be of some interest to you. Would you pay \$25,
> \$45, \$85, \$135? Where do you start drawing the line?
> What causes you to draw the line? Do the aesthetics of
> the book have anything to do with it? Do you care whether
> it is in back or white or color? Cloth cover or paperback?
> Sexy picture of the author on the back cover?
>
> At your price point, whatever it is, would you expect
> a full-color book, or would you expect black and white
> illustrations? (Keep in mind this is a book about
> scientific visualization techniques.) If you expected
> color, how much of a premium (above what you would pay
> for a black and white book) would you be willing to pay?
> What would you think is "reasonable"?
>
> Would it matter to you if the book was in black and white,
> but you could gain access to a color PDF of the book for
> some nominal charge if you bought the book?
>
> Or, are you one of those modern kinds of readers who
> disdain physical books, and only consider buying a book
> if you can load on your Kindle or iPad?
>
> Obviously, I have to make some choices here in the next
> week or so. And, obviously, I don't expect everyone will

> be willing to cough up \$150 for a book, even if it is
> personally autographed by the author. But I would like to
> get a sense of what people might expect to pay for a technical
> book and what they would expect to get for their money.
>
> Thanks!
>
> Cheers,
>
> David
>
> --
> David Fanning, Ph.D.
> Fanning Software Consulting, Inc.
> Coyote's Guide to IDL Programming:<http://www.idlcoyote.com/>
> Sepore ma de ni thui. ("Perhaps thou speakest truth.")

I'd expect the book to be under \$100. Paperback is fine. Hardcover will be awesome (but not necessary). For a paper book, black and white illustrations are OK. Readers can consult to the electronic version for colors. Or even without any electronic version, they can still experiment the sample code and create the full-color plots themselves on computers.

I prefer physical books to electronic ones. I like the feeling of turning pages when reading a physical book. The book does not have to be overly decorated. Your previous book (2nd ed.) looks great, though I prefer perfect bindings. As for the cover, I really like the arts of the computer books published by O'Reilly.

I don't think the system admin would upgrade our IDL 6.4 any time soon. So I'll try convince the library to buy a copy of the book in addition to my own.

Yang
