Subject: Re: IDL license prices

Posted by bowman on Thu, 15 Sep 1994 15:21:07 GMT

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In article <354m57\$q7o@rubb.rz.ruhr-uni-bochum.de>, christof@neuroinformatik.ruhr-uni-bochum.de wrote:

- > Has anybody (eg. in the US) made similar experience and found a better
- > way out than forget about it and pay whatever they want?

We have been offered a very good site-license deal for PV-WAVE. I REALLY don't want to switch, but I need more licenses than I can afford from RSI, so I am seriously considering it. I am sure there will be some incompatibilites between IDL and PV-WAVE, primarily in the newer functions, but it may be our only alternative. I suggest you talk with the Visual Numerics people. (I think I have the company name right. With all the mergers and everything I can't keep up.)

This is not meant as a criticism of RSI. They should charge what it costs to develop and support their product and make a profit. I hope they make money, because then they can continue to improve and support IDL. I tend to think, however, that they could increase their revenues without dramatically increasing their support costs by appropriate site licensing agreements. This might require limiting technical support to 1 or 2 contact persons, etc. As it is, I can't justify spending another \$2800 for a license that can be used on only 1 machine, but I would gladly spend \$2800 if I could have a license on, say, 5 workstations. In this case, I don't think it would increase their distribution or support costs at all.

Ken Bowman

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